

MARC

Municipal Review Committee, Inc.

Annual Meeting

December 11, 2024

WELCOME

GUEST SPEAKER

MDEP Commissioner Loyzim

BOARD BUSINESS

Approve minutes

Election results

Treasurer's report

2025 Proposed budget

Audit results

YEAR IN REVIEW

INNOVATIVE RESOURCE RECOVERY

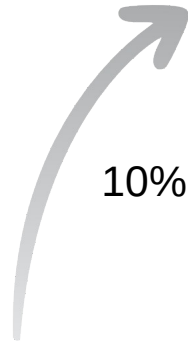
COMMUNICATION INITIATIVE

BOARD COMMENTS & PUBLIC COMMENTS

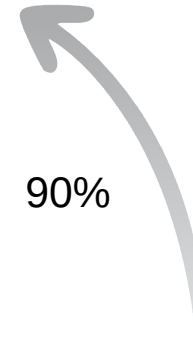
2025 MEETINGS



Municipal Waste Solutions is a public-private partnership between MRC and Innovative Resource Recovery.



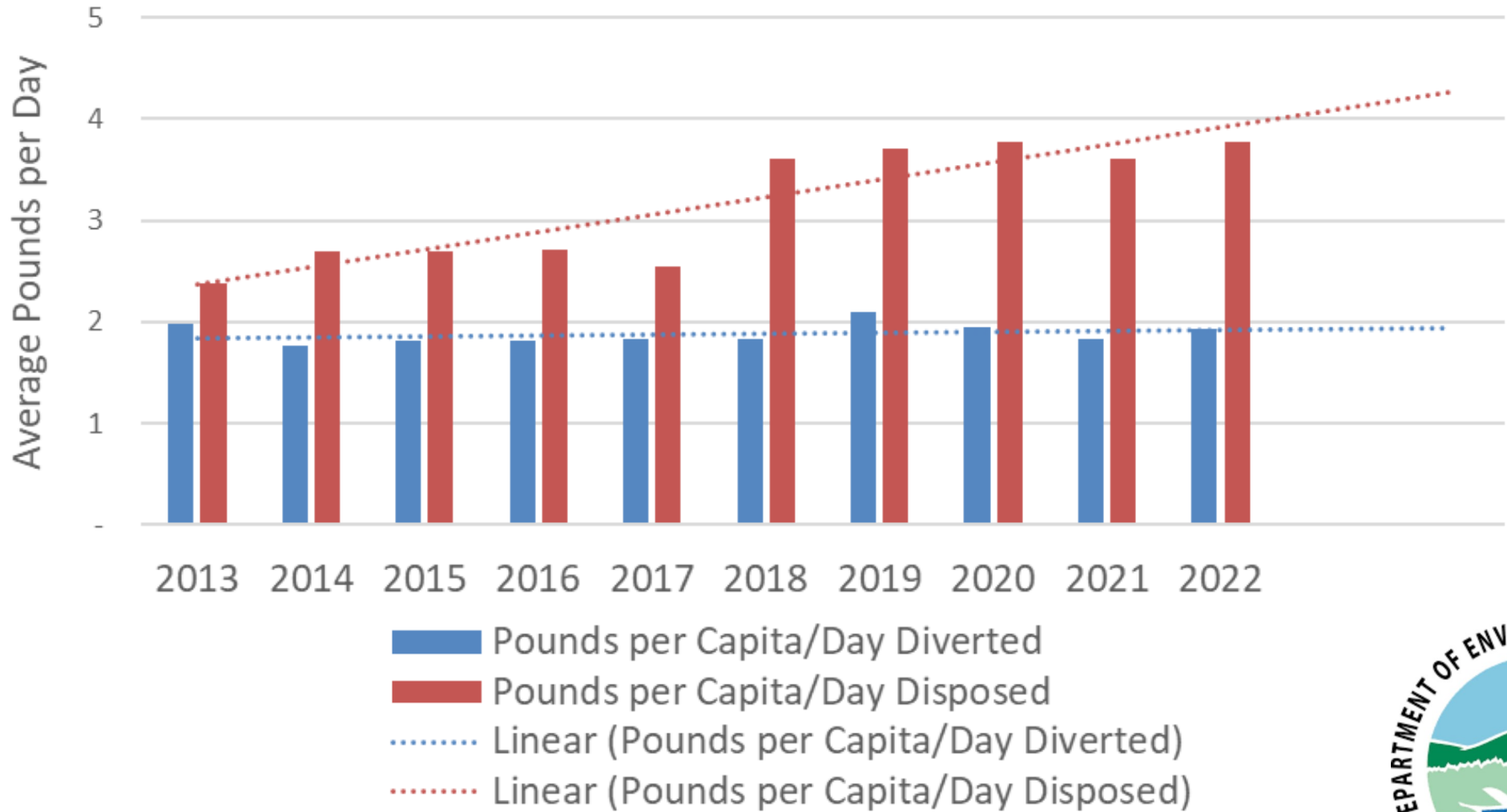
10%



90%



MSW GENERATION BY DISPOSITION



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WASTE TO ENERGY

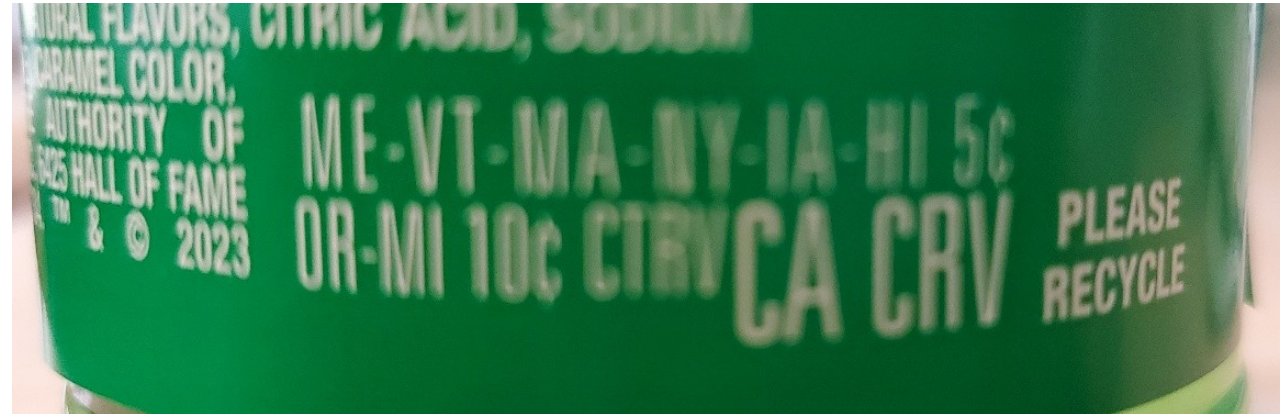


FOOD WASTE

361,000 tons/year of food loss and waste in Maine (2024)



PACKAGING



DEBRIS



**MELANIE LOYZIM, MDEP
COMMISSIONER**



WHERE DOES MWS – HAMPDEN FIT IN?

“Dirty MRF” is not a dirty word



Recycling



Digestion



MAINE MSW DISPOSAL IN 2022

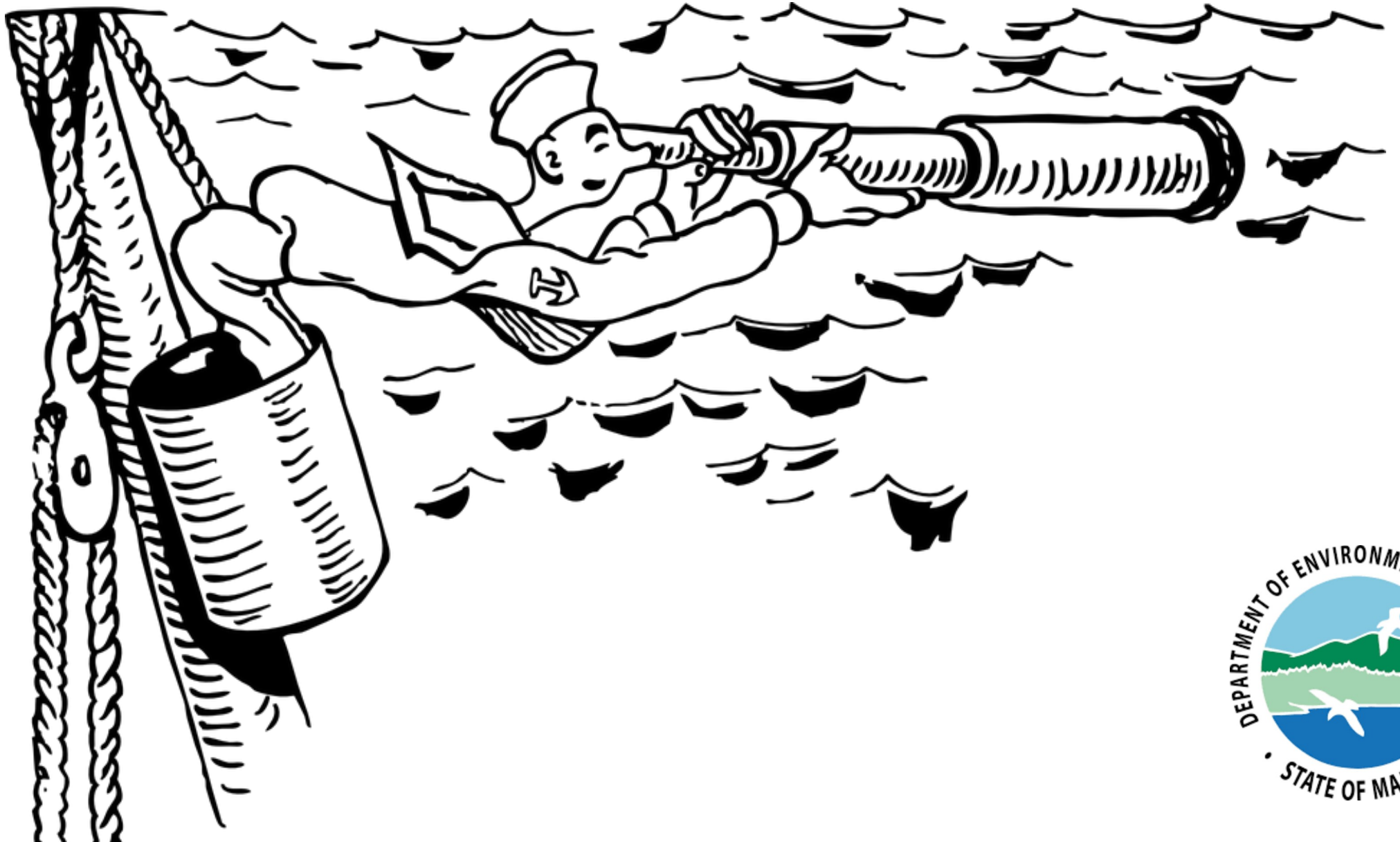
- Landfilled in Maine - 515,474 tons
- Waste-to-energy - 382,609 tons
- Disposed out-of-state - 54,437 tons

HAMPDEN FACILITY CAPACITY?

100,000 – 180,000 tons
10-20% of all Maine MSW



LOOKING AHEAD



BOARD BUSINESS

Approve minutes

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ELECTION

This year, there are six slots to fill:

Regular Term Rotation

- Three seats for three-year terms from January 1, 2025, to December 31, 2027

Unexpired Terms

- Two seats for unexpired terms ending in December of 2026
- One seat for unexpired term ending in December 2025



ELECTION RESULTS

Six Seats Elected Totaling 94.5% of Votes

Three Year Terms

Aaron Huotari, Director Of Public Works, Bangor | **Received 36.84%**

Karen Fussell, Finance Director, City of Brewer | **Received 22.05%**

Paula Scott, Town Manager, Town of Hampden | **Received 11.37%**

Two Year Terms

Steve Lewis, Selectman, Town of Boothbay | **Received 8.38%**

Rebecca J. Hapgood, Town Manager, Town of China | **Received 8.1%**

One Year Terms

Belle Ryder, Resident, Town of Orono | **Received 7.76%**

TREASURER'S REPORT

Cash Balances on Account

- Operating Account: \$360,780.00
- Contingency Account: \$1,082,580.31
- Distribution & Development Account: \$351,959.19
- Androscoggin Account: \$503.15

Wealth Management Accounts

- Investments: \$1,193,556.00

2025 Member Tip Fee CPI adjustment – coming in December

- [Department of Labor's Bureau of Labor Statistics CPI Adjustment](#)

TREASURER'S REPORT

MRC Proposed FY 2025 Budget - Revenue

Revenue	Proposed FY 2025 Budget	Approved FY 2024 Budget	FY 2025 Versus 2024
Municipal Dues	\$165,000.00	\$165,490.00	(\$490.00)
Annual Lease Payments	\$154,200.00	\$154,189.00	\$11.00
Distribution & Development	\$0.00	\$26,647.00	(\$26,647.00)
Legislative Advocacy Reimbursement	\$10,000.00	\$10,000.00	\$0.00
MRC Mgmt Service Fee	\$350,000.00	\$350,000.00	\$0.00
MWS Utilities Reimbursement	\$175,000.00	\$136,000.00	\$39,000.00
Interest & Misc Interest Income	\$10,000.00	\$11,625.00	(\$1,625.00)
TOTAL REVENUES	\$864,200.00	\$853,951.00	\$10,249.00

TREASURER'S REPORT

MRC Proposed FY 2025 Budget - Expenses

Expenses	Proposed FY 2025 Budget	Approved FY 2024 Budget	FY 2025 Versus 2024
Administration	\$329,200.00	\$188,216.00	\$140,984.00
Financial Services	\$21,500.00	\$36,500.00	(\$15,000.00)
Technical Consulting	\$65,000.00	\$165,309.00	(\$100,309.00)
Legal Services	\$40,000.00	\$41,000.00	(\$1,000.00)
Insurance	\$4,500.00	\$3,972.00	\$528.00
Miscellaneous	\$12,000.00	\$12,000.00	\$0.00
Contingency	\$40,000.00	\$40,000.00	\$0.00
Marketing	\$77,000.00	\$74,309.00	\$2,691.00
MWS Utilities & Misc. Reimbursement	\$175,000.00	\$132,000.00	\$43,000.00
Payment to Wealth Management Acct	\$100,000.00	\$160,645.00	(\$60,645.00)
TOTAL EXPENSES	\$864,200.00	\$853,951.00	\$10,249.00

AUDITS OF MRC FINANCIAL ACTIVITY, 2022 & 2023

Activity centers

- Fiduciary Fund -- Joint Venture of MRC and Joining Members
- General Fund -- MRC administration

Key financial transactions

- 2022: MRC forms MWS LLC to own assets purchased from receivership
- 2023: MRC sells 90% of MWS LLC to Innovative Resource Recovery
MRC and Innovative sign long-term site lease and service agreements

Assets

- Cash and investment accounts
- Accounts receivable
- Hampden Site
- Equity in MWS LLC

Liabilities

- Accounts payable
- Outstanding liens, loans, or other debt obligations

AUDIT RESULTS

Financial and Operating Reports by auditor, Haverlock, Estey & Curran, LLC, CPAs

- 2022 audit accepted October 2024
- 2023 audit presented December 2024

Audit findings

- Financial positions and activities are presented fairly in all material respects
- No disagreements or significant difficulties with management

Material adjustments and significant estimates

- 2022: recording of receivables and accruals
- 2023: estimated value of contingent sale payments receivable
valuation method and value of Hampden Site
valuation method and value of MRC equity in MWS LLC

AUDIT RESULTS

Assets	2023	2022
Cash and investments	\$2,371,867	\$1,855,660
Contingent sale payment receivable	\$1,330,009	
Investment in Hampden Site		\$1,138,748
Site financing agreement receivable	\$5,000,000	
Other receivables	\$27,972	\$692,131
Equity in MWS LLC	\$109,000	\$2,024,265
TOTAL ASSETS	\$8,838,848	\$5,710,804
Liabilities	2023	2022
Disposal costs and offsets payable		\$683,850
Liens payable		\$416,265
Facility property taxes payable		\$345,641
Due to General Fund	\$32,467	\$42,467
Loans and other debt	\$0	\$0
TOTAL LIABILITIES	\$32,467	\$1,488,223
NET POSITION	\$8,806,381	\$4,222,581

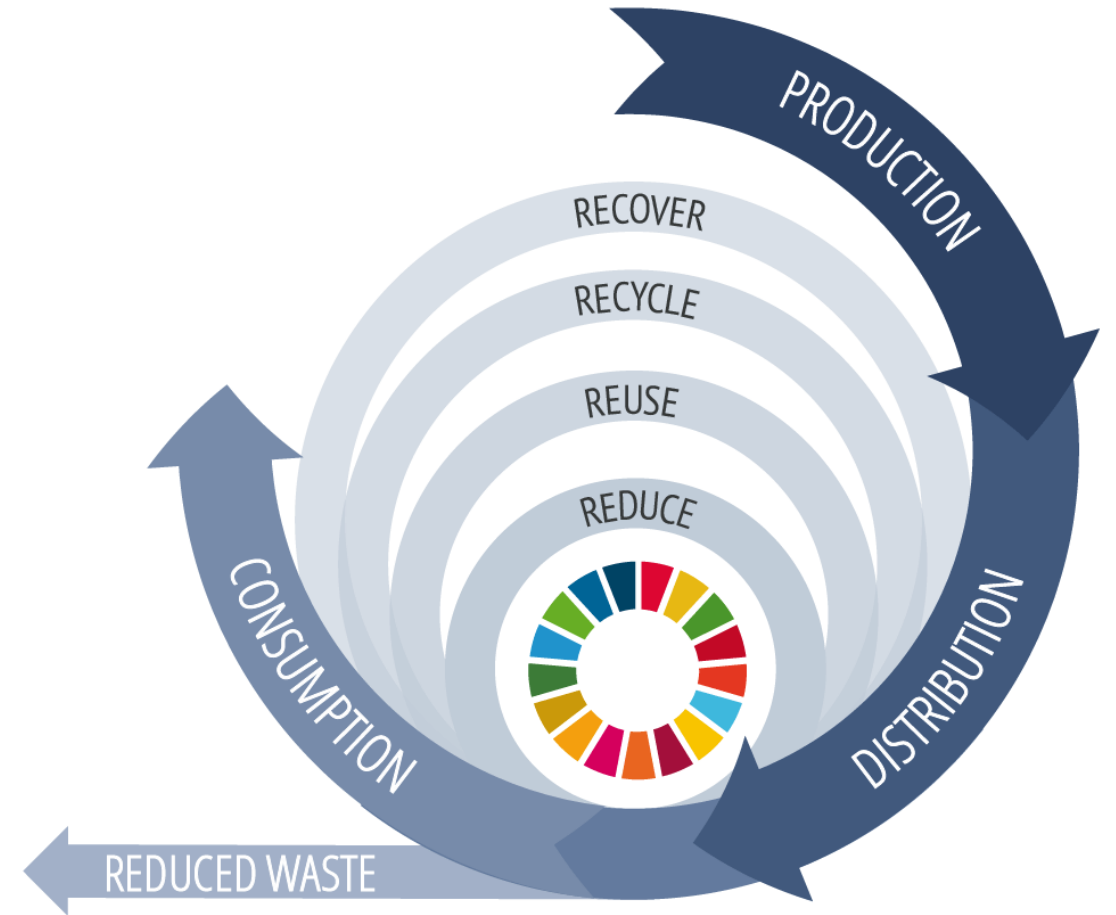
2024 ACHIEVEMENTS

- Lobbying
- Associate Members
- Community Engagement
- Operational Improvements



2025 FOCUS AREAS

- Stay Involved & Engaged
- Release of Educational Material
- Membership Added Value



2025 FOCUS AREAS

- Strides made
- Partnership
- Looking ahead



MUNICIPAL WASTE SOLUTIONS YEAR IN REVIEW

Innovative has invested ~\$10mm in MWS to date and has made significant progress towards restarting the facility in 2024

Expanded team in order to drive continued facility development activities and ensure smooth transition to active operations

- MWS / Innovative team (including consultants) is now up to 8 members and will materially expand over coming months as active operations commence

Formally engaged key technology vendors and equipment suppliers required for both MRF and AD development in early 2Q of this year

Completed 10 trials at the facility using waste from 6 different MRC communities to allow for AD feedstock testing

Secured necessary permitting and completed substantial repairs on the facility, which will allow for a safe return to limited operations in 1Q25

Key equipment purchases have begun (>\$1mm)

- Recently executed an agreement to purchase a “Fire Rover,” a best-in-class active fire suppression system used throughout the waste industry.

MUNICIPAL WASTE SOLUTIONS 2025 OUTLOOK

Innovative plans to begin limited operations next quarter and is targeting active diversion of waste beginning in 2025

Key activities prior to initial restart include:

- Rolling stock purchases – Ongoing
- Operational staff hiring – To begin after holidays
- Fire Rover – Purchased. Expected February installation

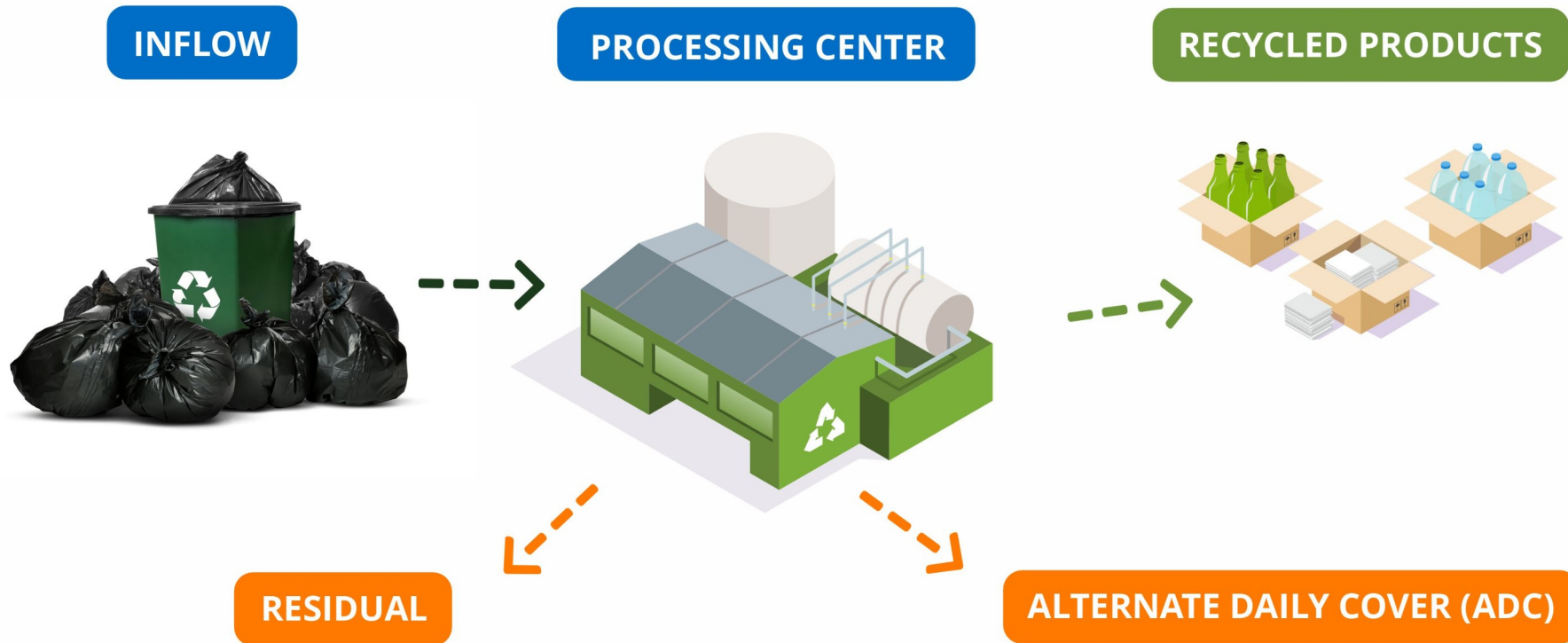
MRF & AD Development Continues to Progress

- MRF design to be completed by CP in late December / early January followed by retrofit, which is expected to take ~6 months
- Detailed engineering for AD is behind targeted schedule but is progressing well and should be completed in the coming months

Innovative also continues to develop opportunities to further expand diversion

- Recently signed term sheet with 3rd-party for the sale of a material portion of currently un-recyclable plastic (largely films) – Hope to secure formal supply agreement in 2025

MWS REVISED FACILITY PROCESS OVERVIEW



Communications and Brand

- The Municipal Review Committee legacy
- Plant opening presents opportunity
- MRC 2.0

GOODBYE 2024



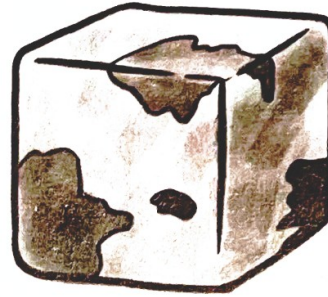
HELLO 2025

Communications and Brand

PLANETS GOD MADE BEFORE EARTH



ORTH



BLURTH



GARTH

BERNSTEIN

Communication and Brand

- Situation Analysis
- Marketing and Communication Plan Draft
- Focus Group
- 2025 Initiatives



Comments

- Board Comments
- Public Comments



Upcoming Meetings

- January 22, 2025
- April 23, 2025
- July 23, 2025
- October 22, 2025



Thank you!



A public-private partnership between:



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